

LeasePlan India

Application delivery saves 8 million rupees in PC hardware and software

To boost business efficiency in a competitive market sector and enable aggressive growth, LeasePlan India implemented a centralized, scalable IT infrastructure based on Citrix® XenApp™ to replace distributed PCs.

Challenge

LeasePlan India needed to provide applications to employees, customers and suppliers in real time from any location with a high level of control and security. The existing distributed PC infrastructure was highly inefficient in terms of administration, had an average uptime of only 85 percent, and was a roadblock to growth. As the company expanded, users in sales, customer support and operations demanded faster and more flexible access.

Solution

The firm chose Citrix XenApp Platinum with Citrix® Access Gateway™ appliances to provide secure delivery of business applications to internal and external users in any location, using any type of device. LeasePlan India valued the solution's centralized management capabilities, security, policy-based control with SmartAccess, and high availability through server load balancing, as well as support for inexpensive thin clients.

Results

Citrix application virtualization technology has significantly reduced client hardware and software costs, simplified administration and provided users with real-time, flexible connectivity to the applications they need to grow the business.

- Hardware and software costs cut by 8 million rupees over several years
- System uptime raised to 99.9 percent
- Eliminated need for support staff at branch locations

LeasePlan, a global leader in vehicle leasing and fleet management, began operations in India in 1999. LeasePlan India anticipates expanding its fleet to 50,000 vehicles by 2012, and offers ancillary services including financing, purchase, insurance handling, maintenance, damage handling and resale. It is headquartered in New Delhi.



“Thanks to centralized application delivery, our sales force and all the people travelling across the globe can operate in an environment replete with complete accessibility and high availability without having to worry about security issues.”

*Anil Nashier, CIO
LeasePlan India*